

INTERNAL VARIABLE

Operation Number 5	Other Internal Labor Non-Collectable™ Hours	WEEK ONE	WEEK TWO	WEEK THREE	WEEK FOUR	WEEK FIVE	TOTAL
1.	Policy Work Sales						
2.	Policy Work Parts						
3.	Policy Work Service						
4.	Internal Auto & Truck						
5.	Unit Movement Dealership						
6.	Unit Movement Shows						
7.	Unit Maintenance Lot						
8.	Shop Meetings						
9.	Shop Cleaning						
10.	Lost Time						
11.	Internal Repairs & Maintenance						
12.	Snow Removal						
13.	Internal Repairs & Maint. Marina						
14.							
15.							

PROPRIETARY FORM
REPRODUCTION PROHIBITED